



Larry Bonderud
Port of Northern Montana
112 1st Street South
Shelby, MT 59474-1954

February 3, 2011

Dear Mr. Bonderud,

This letter confirms OOCL's interest in working with the Port of Northern Montana, the BNSF Railway, Prime Focus, LLC and other shipping interests involved in the project to develop intermodal rail service on Montana's railway mainlines.

Opportunities should consider the constraints of international container shipping, such as maximum cargo weight, empty container repositioning costs, available vessel capacity, traffic lane density, railcar utilization, consistent/scheduled rail service, container free-time, etc.

My colleagues and I look forward to discussing this project with you.

Best regards,

A handwritten signature in black ink, appearing to read 'Michael Checchi', written in a cursive style.

Michael Checchi
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cc: Edward Zaninelli, OOCL
Margaret Staub, OOCL
Libby Ogard, Prime Focus, LLC